

Name: Eirik Lunde
Education: Master of Science, Management, London School of Economics

Occupational history

2004 - Melberg Partners a.s, Norway
2000 - 2004 KPMG Consulting, London
1998 - 1999 Andersen Consulting, Norway

Relevant experience

MELBERG PARTNERS AS, Norway, 2004 - Present

- **Business Development**
 - Business development advise and economic evaluations of asset acquisitions and divestments for E&P companies
 - Negotiations for acquisitions and Sale & Purchase Agreements
 - Advisor in various fund raising and M&A transactions for E&P companies as well as Oilfield Service Companies
 - Lease structures and rig contracting
- **Economics**
 - Asset valuation and economics
 - Various industry and company analysis and reports
 - Advisory regarding economic modelling, portfolio analysis, field concept development, taxation, financing, valuation as well as price purchase allocation analysis and impairment assessments for oil and gas companies
- **Developments**
 - Lead Economist for several offshore E&P developments
 - Concept selection analysis and development optimisation
 - Negotiations for tie-in agreements and supply chain contracts
 - Participation in several licenses committees (Management committees, Commercial committees, etc.)
- **Commercial**
 - Tie-in negotiations
 - Gassled tariff structure & capacity booking
- **Selected transactions - Commercial and financial advisor:**
 - Centrica's acquisition of 12% interest in the Fogelberg discovery from North Energy for a total consideration of NOK 70M
 - Centrica's acquisition of ConocoPhillips (NOK 1300M) & Shell's (NOK 1400M) interests in Statfjord
 - Centrica's acquisition of a Statoil package comprising various fields for a purchase value of NOK 9,4 billion
 - Centrica's acquisition of 15% interest in PL 363 from Lundin, and agreement with North Energy to farm down 12% in PL433 (SWAP arrangement)
 - Centrica's acquisition of Marathon's "Heimdal assets" for a purchase value of USD 416m
 - IKM's divestment of IKM Automasjon
- **Selected venture projects:**
 - Energy Futures: Established an independent oil derivatives trading fund Energy Futures - development of business plan and trading strategies, recruitment and raising 110 MM NOK in a private placement
 - NORECO: Initial establishment of the independent oil company, raising seed capital and further capitalising through a private placement of NOK 550m

KPMG CONSULTING / ATOS KPMG CONSULTING, London, 2000 - 2004

- **Financial Consultant / Associate**
 - 9 months secondment as Finance Manager for Aventis Pharma in Frankfurt Germany

ANDERSEN CONSULTING, Norway, 1998 - 1999,

- **Financial controller for Saga Petroleum ASA**
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Academic background / courses

- Master of Science, Management - The London School of Economics and Political Science, 1999 - 2000
- Bachelor of Business Administration, BI, The Norwegian School of Management , 1995 - 1998