



RESUME

Name: Marius Firing
Position: Managing Director
Education: Sivilingeniør, Master (Science) in Marine Technology

Occupational history

2005 - Managing Director, Melberg Partners a.s
2002 - 2005 Senior E&P Advisor, Melberg Partners a.s
2000 - 2002 Risk Management Supervisor, IPRES Int. Ltd.
2000 Operations Technical Engineer (Expat), Mobil North Sea Ltd. (ExxonMobil)
1998 - 2000 Development Planner, Esso Norge AS

Relevant experience

MELBERG PARTNERS A.S, Stavanger, 2002 - Present

- Certified by the Financial Supervisory Authority with license under the Norwegian Security Trading act
- Sole advisor to Alcoa Norway for soft funding financing in the aluminium industry
- Various asset evaluations and acquisitions for utilities as Centrica, Dong and VNG etc
- Providing integrated risk model for Centrica regarding the Peik development
- Member of Centrica/Venture Production post-acquisition integration team
- Sole advisor for Inwind regarding private placement of 15 mill NOK
- Lead advisor in placement of 440 mill NOK regarding rig acquisition, unsuccessful in bidding phase
- Financial and strategic evaluations related to international new ventures for Rocksource
- Review Team Member on behalf of VNG regarding the Skanled pipeline project
- Negotiation Team Lead on behalf of Centrica regarding tie-in to Heimdal, and Negotiation Team Member regarding Peik & Atla tie-in
- Corporate advisor for Skeie Energy and Crudecorp regarding raising equity
- Commercial advisor to Petoro and member of Snorre Future Negotiation Team, and Gjøa Negotiation Team
- Business Development/Commercial Manager for Centrica Energi during 2007
- Deputy Country Manager for Centrica Energi during 2H 2006
- Following-up the Gullfaks and Visund licenses (Tampen area) through Management/Advisory Committee for Petoro
- Sole advisor for the establishment of Energy Futures, a new Norwegian oil derivatives fund, including initiating business plan, recruiting the management, business development and fund raising (110 mill NOK)
- Lead advisor during establishment of a new Norwegian energy company, Noreco, by initiating business plan, establishing seed and growth funding (550 mill NOK), recruiting the management and initiating the pre-qualification process
- Lead advisor during pre-qualification of Centrica to the Norwegian Continental Shelf (NCS)
- Responsible for introducing Energy Development Partners (EDP), a new business model for developing assets, to Norwegian authorities and industry (100 mill NOK private equity company)
- Advisor to Petoro's annual portfolio update and EVA-analysis (Economic Value Added)
- Advisor to the due diligence process in relation to the acquisition of Rosenberg Yard during 2004

IPRES INTERNATIONAL LTD., Oslo, 2000 - 2002

- Risk Management Supervisor for integrated risk management regarding field developments for Hydro, Marathon, Pelican, NPD/Statoil and Enterprise, along Floating Production Unit tender for ABB Offshore Services
- Advisor on asset valuation on Norwegian and UK oil fields for DnB
- Assisted Beardall, Parry & Associates on lecturing risk analysis for the Upstream Petroleum Economic Course
- Invited by the NPD and the major oil companies to present economic risk methodology to FUN (Forecasting & Uncertainty Forum)

MOBIL NORTH SEA LTD., Aberdeen, 2000

- Operations Technical Transition Team Member regarding transition of operatorship from Phillips Petroleum for the Lancelot Area
- Responsible for marine and structural integrity for Operations Technical

EXXON CO., Houston, 1999 - 2000

- Responsible for 16th Licensing Round economics on the NCS for Esso Norge AS

ESSO NORGE AS, Stavanger, 1998 - 1999

- Development planning activities and technical support to license coordinators including responsibilities within cost estimating and economic analysis
- Technical Committee Member on the Tampen area
- Esso Norge contact regarding deepwater oil and gas developments

NORSK HYDRO ASA, Bergen, 1997

- Motion analyses of Troll B and evaluation of a FPSO with drilling facilities for the Fram development (NTNU Diploma Thesis at the Norsk Hydro Research Center - Marine Technology)

Academic background / courses

1995 - 1997 Master (Science) in Marine Technology, Norwegian University of Science and Technology (NTNU)
1992 - 1995 Bachelor (Science) in Marine Technology, Bergen College of Higher Education

- Courses; Business/dynamic simulations, Profitability analysis, Petroleum economic evaluation program (PEEP), Project risk management, Contract seminar for oil & gas industry, Subsurface awareness, Subsea awareness, Oil and gas processing technology, Production engineering overview and Floating production systems