



RESUME

Name: Sigbjørn Seland
Education: Master of Science (Siviløkonom) in Financial Economics, Norwegian School of Economics (NHH), Bergen

Occupational history

2014 - Melberg Partners a.s, Norway
2012 - 2014 Senior trading analyst, Marketing and Trading, Statoil ASA
2011 - 2012 Market analyst, Market Analysis Oil, Statoil ASA
2010 Graduate, Market Analysis, Statoil North America Ltd.
2009-2010 Graduate, Market Analysis Oil, Statoil ASA

Relevant experience

MELBERG PARTNERS AS, Norway, 2014 - Present

- **Commercial**
 - Tie-in negotiations in both Norway and Denmark representing field to be tied-back
 - Participating in and contributing to Ministry referral process and final negotiations on tie-in agreement in Norway
 - Analysis and commercial negotiations for leased FPSO and MODPU concepts in concept selection phase
 - Evaluations of tax treatment and scenario modelling, including counterparty economic impact evaluations
 - Coordination and preparation of pipeline crossing agreements
- **Economics**
 - Business case economic calculations for development assets in Norway and Denmark
 - Constructing models with Norwegian and Danish hydrocarbon taxation used in company and license decisions
 - Asset valuation and impairment evaluations for oil and gas assets
- **Business development**
 - Asset and portfolio evaluations and sensitivities for business development projects
 - Business case development and evaluations for start-up-company within shipping
- **Other**
 - Reserve-based lending (RBL) financing evaluations and modelling, leased FPSO and MODPU evaluations and calculation methods, decommissioning security agreements and area architecture evaluations

STATOIL ASA, Stavanger, 2012 - 2014

- **Senior trading analyst, Marketing and Trading**
 - Desk analyst for Statoil's Gas Liquids and Light Ends (Naphtha and Gasoline) trading desks in Stavanger
 - Responsibility for fundamental analysis, and advisor for active position-taking in financial and physical markets for oil products - contributing to strong trading results

STATOIL ASA, Stavanger, 2011 - 2012

- **Market analyst, Market Analysis Oil**
 - Responsibility for long term planning assumptions for Natural Gas Liquids pricing, and supply/demand balances
 - Analysis and evaluations for business development projects globally

STATOIL NORTH AMERICA LTD., Stamford, CT United States, 2010

- **Graduate, Market Analysis**
 - Market- and trading analyst in Statoil's Stamford, CT, US marketing and trading office
 - Trading analyst for Statoil's US Natural Gas Liquids trading desk

STATOIL ASA, Stavanger, 2009 - 2010

- **Graduate, Market Analysis Oil**
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Academic background / Courses

Master of Science, Siviløkonom - Norwegian School of Economics (NHH), Bergen, 2004-2009

- Major: Financial Economics
- Minor: One semester exchange at Monterey Institute of International Studies, Monterey, CA, United States
- Subjects studied includes: Methods for financial analysis, Corporate finance, Investments, Asset Management, Business cycle analysis, Global business strategies, Statistics, Valuation