



RESUME

Name: Nikolai Polikanov
Education: Master of Business Administration (MBA), Edinburgh Business School (in progress)
Bachelor's Degree in Petroleum Logistics, Molde University College

Occupational history

2019 - Melberg Partners
2018 - 2019 Business Controller (FP&A), Orkla ASA
2017 - 2018 Group Internal Audit (PM), Orkla ASA
2015 - 2016 Manager / Key Account, Bring Logistics
2014 - 2015 Project Planner, Reinertsen Oil & Gas

Relevant experience

MELBERG PARTNERS AS, Norway, 2019 - Present

- **Merger integration advisory**
 - Supporting primarily organizational workflows

ORKLA ASA, Norway, 2017 - 2019

- **Organizational assessment // Audit**
 - Planned, managed and executed various audit projects across wide range of European countries, UK and Russia
 - Fraud detection, data analysis and investigatory work
 - Evaluated and established internal control environment across the group
 - Turnaround and integration advisor to a CEO of an acquired company in the UK
- **Business Development**
 - Various M&A related assignments: acquisition target evaluations, target research, market analysis, synergy evaluation, compatibility analysis
 - Co-managed a Group audit project targeted towards improvement of M&A processes, Due Diligence and post-acquisition integration process within the Group
- **Economics/Finance**
 - Full controlling responsibility for a second largest portfolio of companies within the Group spanning across 22 countries with 8.7 billion NOK in revenue
 - Responsible for management reporting to Group Executive board and preparation of outward market material for the business area
 - Responsibility for budgeting, projections, financial planning and financial modelling for the portfolio, including strategy formulation
 - Purchase price allocations and financial integration of new acquisitions
 - Built and maintained financial models and reporting packages for different levels of the organisation

BRING LOGISTICS, Norway, 2015 - 2016

- Commercial responsibility for the company's largest customer, P&L and managerial responsibility for two internal departments, contract management, internal control & restructuring, pricing and tender work

REINERTSEN OIL & GAS, 2014 - 2015

- **Project planner**
 - Planning of tender proposals, studies and execution for projects on NCS
 - Project status reporting and risk analysis
 - Worked with projects related to the following offshore installations: Troll A, Troll B, Troll C, Grane, Heimdal, Prirazlomnoye (Russia) and Heidrun
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Academic background / courses

- Master of Business Administration (MBA), Edinburgh Business School (Heriot-Watt University), 2016 - 2019
- Bachelor in Petroleum Logistics, Molde University College, 2011 - 2014
 - Various courses in following topics: Financial Modelling & Valuation, Fraud detection & data analysis, Norwegian labour law, Management Course (NHH), etc.